

Accelerate your success with Sumo Logic



sumo logic

Build and scale differentiated, outcome-driven managed services by leveraging the full capabilities of the Sumo Logic Intelligent Security Operations Platform, tailored to the evolving needs of global enterprise and mid-market customers.



Powering revenue growth

Sumo Logic is an agentic AI-powered log analytics platform and advanced SIEM purpose-built for managed security service provider (MSSP) partners to rapidly build unique, analyst-centric solutions, onboard customers faster, operate efficient SOC environments, and scale recurring revenue.

Benefits

- Unified security analytics across all your telemetry
- Multi-tenant architecture for service provider operations
- Real-time analytics and prebuilt detection content
- Cloud-native scalability and integrations across major cloud platforms
- API-driven automation for tenant lifecycle management and data onboarding

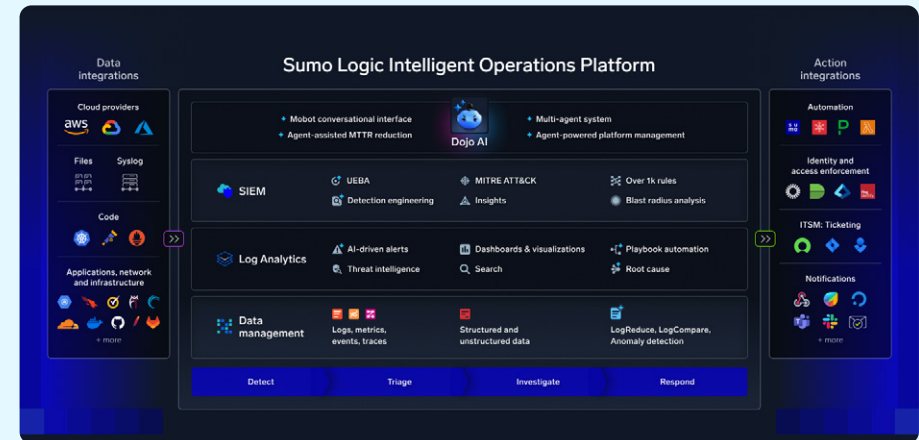
Revenue streams you can build on Sumo Logic

- SIEM-as-a-Service> Managed deployment, tuning, and monitoring
- SOC-as-a-Service> 24x7 monitoring, triage, and threat response
- Managed Detection & Response (MDR)> Advanced threat detection with automation and analyst investigation
- Managed Compliance Monitoring> Continuous monitoring and reporting aligned to regulatory frameworks
- Threat Hunting & Incident Response Services> Proactive investigations and rapid breach response

Grow your business faster

- Pipeline development and account planning
- Service design support and collaboration
- Sales and technical enablement programs
- Joint marketing campaigns and demand generation
- Executive alignment and QBR governance

▶▶▶ How it works ◀◀◀



**Your services.
Powered by Sumo Logic.
Built to scale.**



Powering profitability

Sumo Logic improves analyst productivity, accelerates investigations, and enables advanced threat detection, helping you onboard customers faster, scale efficiently, increase retention, and grow recurring revenue. Increase your margins by:



Scaling and optimizing SOC operations

- Centralized, multi-tenant monitoring across customer environments
- Real-time analytics for detection, investigation, and response
- Prebuilt detections, dashboards, and reporting
- Grow customer volume without increasing security analyst headcount



Onboarding faster, realizing revenue sooner

- Prebuilt integrations across cloud, SaaS, and security platforms
- Automated provisioning and data onboarding
- Rapid activation of monitoring and security services



Offering differentiated services

- Launch multiple services from a single platform
- Reduce tool sprawl and infrastructure costs
- Improve productivity with automation and advanced analytics
- Differentiate with partner IP and service expertise



Powering customer value

- Real-time visibility across cloud and hybrid environments
- AI-driven threat response and SOC coverage without adding headcount
- Extensible integrations with modern security stacks
- Discover your customers' challenges
 - How has your team size changed compared to how much more data you're collecting?
 - Do you ever feel like you need more people just to keep up with daily alerts?
 - If you could grow your coverage without adding staff, what would that mean for your team?



Contact us:

sumologic.com/partners
partners@sumologic.com

Scan QR code to access our partner portal